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HS and Associates, LLC  
Complete Collection Services

To Whom It May Concern:

HS and Associates is a collections company based in Minnesota with over 18 years of experience helping our business clients collect monies which they are owed.

We recently decided to implement telemarketing as a way to generate additional leads and after several conversations with Results Telemarketing, began a pilot project.

The representatives from Results Telemarketing worked closely with us to create a call list targeting the businesses we were after and creating a script that communicated value and a sense of urgency.

We started getting appointments during the first day of calls and by the end of the call campaign, our company already had some new business. The reports that we received and the web-based calendar were essential to the success of the project.

I would recommend Results Telemarketing to any company that wants to schedule quality business-to-business appointments. HS and Associates will definitely be using their services again in the near future.