



To Whom It May Concern:

Since 1977, Mitchell Humphrey has been designing and delivering software solutions that promote *faster implementations*, providing *better access to information*, resulting in *smarter decision making*.

We have worked with Results Telemarketing on several projects since January of 2008 and have been very pleased with the results. Their callers have been contacting decision makers within city governments and generating leads for our software.

Our solutions are complex and sometimes a long sales cycle is involved but Results Telemarketing is able to reach out to contacts and qualify them for the next step in the sales process.

The communication between our company and Mitchell Humphrey has been outstanding and their team has timed their calls to work well with the electronic mailings that we send.

I would recommend Results Telemarketing to any organization that wants to generate qualified leads .